



## Appendix II Airport Use Surveys

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## AIRCRAFT OWNER SURVEY

June 2, 2002

Dear Vermont Aircraft Owner,

The State of Vermont recently launched a study to measure the value of Vermont airports to their communities and to the state. As you know, airports provide a wide range of benefits, such as stimulating tourism, facilitating transport of goods, an array of positive quality-of-life impacts, as well as supporting on-airport activities.

An important part of this study involves surveying the Vermont aviation community as comprehensively as possible. This Aircraft Owner Survey is intended to gain an understanding of the economic engine that aircraft activity represents, as well as its contribution to the welfare, safety, and recreation of Vermonters.

Please take a few minutes to complete this survey. You will find general questions about your operations, but also space to discuss your perspective on current aviation issues such as the medium- and long-term impact of the events of September 11<sup>th</sup> 2001, and the ongoing general aviation insurance crisis.

Your participation is crucial to the success of this study. **Your answers to these questions will be held in strict confidence**, and the data resulting from the study will be published in an aggregated form that does not reveal individual- or firm-specific information.

Should you have questions about the study or concerns regarding this survey, please contact Scott Bascom, Multi-modal Planning Coordinator at The Vermont Agency Of Transportation (VAOT) (802)-828-5748. You may also contact Christina Cassotis or Johnathan Mathiesen of SH&E, Inc., the lead consultant on the study, at (617)-225-2800.

VAOT thanks you for your time and assistance.

Sincerely,

Scott Bascom  
Multi-modal Planning Coordinator,  
VAOT



## AIRCRAFT OWNER SURVEY

1. Please indicate the percentage of total utilization time that you operate your aircraft for business purposes: \_\_\_\_\_%

**If your answer to Question 1 is 0%:**

Please skip ahead to question 16.

**If your answer to Question 1 is more than 0%:** Please complete the following questions:

2. Company Name: \_\_\_\_\_

3. Address: \_\_\_\_\_

4. Telephone Number: \_\_\_\_\_

5. Contact Name: \_\_\_\_\_

6. What is your firm's primary product or service? \_\_\_\_\_

7. How many people did your business employ in 2001?

Full-time employees \_\_\_\_\_

Part-time employees \_\_\_\_\_

8. What were your total revenues for 2001, or for the latest available period?

\$ \_\_\_\_\_

If the exact revenue figure is not available, please estimate the range:

- |   |   |
|---|---|
| <input type="checkbox"/> \$25,000 or less         | <input type="checkbox"/> \$25,000 to \$50,000   |
| <input type="checkbox"/> \$50,000 to \$75,000     | <input type="checkbox"/> \$75,000 to \$100,000  |
| <input type="checkbox"/> \$100,000 to \$200,000   | <input type="checkbox"/> \$200,000 to \$500,000 |
| <input type="checkbox"/> \$500,000 to \$1 million | <input type="checkbox"/> Over \$1 million       |

9. How do you use Vermont's airports? (e.g., to ship in supplies, to ship out finished products, for the transport of personnel or revenue-paying passengers, etc.)

\_\_\_\_\_

\_\_\_\_\_

10. If possible, please estimate the percentage of your business activity that depends on the availability of air transportation \_\_\_\_\_%

11. Please list the Vermont-based aircraft owned by your business, or attach a list if more convenient:

	Aircraft Model	Based At	Registered To
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____
5.	_____	_____	_____

12. Is your aircraft (check as many as apply)

- |   |   |
|---|---|
| <input type="checkbox"/> Business-owned | <input type="checkbox"/> Owned by an individual |
| <input type="checkbox"/> Leased         | <input type="checkbox"/> Chartered              |

13. How much do you spend each year (or, if appropriate, how great are the expenses you recognize annually) for:

Operating expenses \$ \_\_\_\_\_  
(fuel, maintenance, service)

Aircraft capital costs \$ \_\_\_\_\_  
(lease payments, depreciation, equipment purchases)

14. In the future, does your business plan to (check as many as apply)

Buy more aircraft     Sell your aircraft

Upgrade your fleet         Make no changes to your aircraft

15. Please estimate the total number of hours per year that your aircraft is used for business purposes.

\_\_\_\_\_ hours per year

16. Please list the airports within Vermont that you utilize and please indicate approximately how often you use them each year.

<u>Airport Name</u>	<u>Times per Year</u>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____

17. What would be your reaction if your base airport were no longer available?  
(check as many as apply)

- Substitute other modes such as bus, truck, rail
- Use next closest airport (please name airport)
- Make fewer trips
- Relocate aircraft
- Sell aircraft
- Relocate business
- Other (please specify)

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18. What would be your reaction if your most frequently used Vermont airport (other than base) were no longer available? (check as many as apply)

- Substitute other transport modes such as bus, truck, rail
- Use a different airport (name or ID code)\_\_\_\_\_
- Make fewer trips
- Sell aircraft
- Relocate business
- Other (please specify)

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19. Do you find the infrastructure to be adequate for the operations that you would like to conduct at Vermont airports?

- |                         |                                   |                                     |
|-------------------------|-----------------------------------|-------------------------------------|
| Airport facilities:     | <input type="checkbox"/> Adequate | <input type="checkbox"/> Inadequate |
| Road access to airport: | <input type="checkbox"/> Adequate | <input type="checkbox"/> Inadequate |

If no, please comment on inadequacies that constrain your activities:

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20. What improvements not described already do you think need to be made to Vermont airports, or to the general aviation system in Vermont?

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21. Have the September 11 terrorist attacks affected your business and/or your use of your aircraft?

Yes                       No

If yes, please comment:

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22. Has your business and/or aviation activity been affected by the ongoing 'aviation insurance crisis,' the sudden unavailability or jump in the cost of general aviation-related insurance?

Yes                       No

If yes, please comment, especially upon any **recent jumps in your insurance premiums** and what you have done in response:

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If you have any concerns or additional information you would like to provide regarding this survey, please contact:

Johnathan Mathiesen  
Senior Analyst  
SH&E  
One Main St.  
Cambridge, MA 02142  
617-225-2800 ext. 172  
[jmathiesen@sh-e.com](mailto:jmathiesen@sh-e.com)

***Thank you for your time and cooperation. Your participation is crucial to the success of this study.***

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## VERMONT BUSINESS SURVEY

July 20, 2002

Dear <<Name inserted from mailing list database>>,

The State of Vermont recently launched a study to measure the value of Vermont airports to their communities and to the state. As many Vermont businesspeople know, airports provide a wide range of benefits, such as stimulating tourism, facilitating transport of goods, as well as an array of positive quality-of-life impacts.

An important part of this study involves surveying Vermont businesses about your use of or reliance on the state's airports. This Business Survey will aid in building an understanding of the economic engine that airports represent.

Please take a few minutes to complete this survey. You will find general questions about your use of Vermont airports, as well as space to discuss the impact on your business of current aviation issues such as fallout of September 11<sup>th</sup> 2001.

Your participation is crucial to the success of this study. **Your answers to these questions will be held in strict confidence**, and the data resulting from the study will be published in an aggregated form that does not reveal individual- or firm-specific information.

Should you have questions about the study or concerns regarding this survey, please contact Scott Bascom, Multi-modal Planning Coordinator at The Vermont Agency Of Transportation (VAOT) (802)-828-5748. You may also contact Christina Cassotis or Johnathan Mathiesen of SH&E, Inc., the lead consultant on the study, at (617)-225-2800.

The Vermont Agency of Transportation thanks you for your time and assistance with this important study, and we look forward to sharing the results with you in the near future.

Sincerely,

Scott Bascom  
Multi-modal Planning Coordinator,  
VAOT



**VERMONT BUSINESS SURVEY**

**Thank you for your participation in this important study. Please provide the following information:**

- 1. Company Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Telephone Number: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_

2. What is your firm's primary product or service? \_\_\_\_\_

3. How many people did your business employ in 2001? Full-time employees \_\_\_\_\_  
 Part-time employees \_\_\_\_\_

4. What were your total sales for 2001, or for the latest available period? \$ \_\_\_\_\_

If the exact revenue figure is not available, please estimate the range:

- |  |   |
|--|---|
| <input type="checkbox"/> \$25,000 or less      | <input type="checkbox"/> \$100,000 to \$200,000   |
| <input type="checkbox"/> \$25,000 to \$50,000  | <input type="checkbox"/> \$200,000 to \$500,000   |
| <input type="checkbox"/> \$50,000 to \$75,000  | <input type="checkbox"/> \$500,000 to \$1 million |
| <input type="checkbox"/> \$75,000 to \$100,000 | <input type="checkbox"/> Over \$1 million         |

5. Please provide the total 2001 taxes (local and state) **paid by your business** to your locality and to the State of Vermont: \$ \_\_\_\_\_

6. How does your company use Vermont's airports? Please check as many as apply:
- To ship in supplies, raw materials, and/or intermediate goods
  - To ship (out) your products
  - To transport company personnel
  - To transport customers and business associates
  - Other (please specify): \_\_\_\_\_

7. What percentage of your business activity depends on your local airport:

\_\_\_\_\_ %

8. Please list the airports within Vermont on which your business relies, and indicate approximately how often you use them each year.

<u>Airport Name</u>	<u>Times per Year</u>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____

9. What would be your reaction if your most frequently-used airport were no longer available? (check as many as apply)

- Substitute other modes such as bus, truck, rail
- Use next closest airport (please name airport)
- Make fewer trips
- Relocate business
- Other (please specify)

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

10. Are there any airport facility inadequacies that are limiting you from your full desired use of a Vermont airport? What is the inadequacy and what would your firm do differently if remedied?

Yes       No

If yes, please describe:

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11. Have the September 11 terrorist attacks, through the effect on the national aviation system, significantly and negatively impacted your business? Please check all that apply.

This business **reduced employment** by \_\_\_\_\_ full-time equivalent positions

This business suffered **a loss in sales** of approximately \$ \_\_\_\_\_

This business faced **an increase in costs** of approximately \$ \_\_\_\_\_

Please comment on these business consequences, especially, how long you expect them to persist:

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12. Has your business and/or aviation activity been affected by the ongoing 'aviation insurance crisis,' the sudden unavailability or jump in the cost of general aviation-related insurance?

Yes       No

If yes, please comment:

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**Thank you for your time and assistance.**

**Your participation is crucial to the success of this study.**

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## AIRPORT MANAGER SURVEY

March 14, 2002

Dear Vermont Airport Manager,

The State of Vermont recently commissioned a study to measure the value of Vermont airports to their communities and to the state. As you know, airports provide a wide range of benefits, such as stimulating tourism, facilitating transport of goods, an array of positive quality-of-life impacts, as well as supporting on-airport activities.

An important part of this study involves surveying the Vermont aviation community as comprehensively as possible. This Airport Manager Survey is intended to gain an understanding of the economic engine that airports represent, as well as their contribution to the welfare, safety, and recreation of Vermonters.

Erv Deck of Dufresne-Henry, a representative from the study staff, will be in contact with you shortly to schedule a meeting at your convenience, at which time he will go over this survey with you. In the mean time, if possible, please take some time to familiarize yourself with this survey and gather any information you need. You will find general questions about your operations, but also space to discuss your perspective on current aviation issues such as the medium- and long-term impact of the events of September 11<sup>th</sup> 2001, and the ongoing general aviation insurance crisis.

Your participation is crucial to the success of this study. *Your answers to these questions will be held in strict confidence*, and the data resulting from the study will be published in an aggregated form that does not reveal individual- or firm-specific information.

Should you have questions about the study or concerns regarding this survey, please contact Scott Bascom, Multi-modal Planning Coordinator at The Vermont Agency Of Transportation (VAOT) (802)-828-5748. You may also contact Christina Cassotis or Johnathan Mathiesen of SH&E, Inc., the lead consultant on the study, at (617)-225-2800.

VAOT thanks you for your time and cooperation.

Sincerely,

Scott Bascom  
Multi-modal Planning Coordinator,

VAOT



## SURVEY FOR AIRPORT MANAGERS

1. How many people did you employ in Vermont during 2001?

Full-time employees \_\_\_\_\_

Part-time employees \_\_\_\_\_

2. How much revenue did the airport collect in 2001 from:

Landing fees \$ \_\_\_\_\_

Fuel flowage fees \$ \_\_\_\_\_

Tie-down fees \$ \_\_\_\_\_

Aircraft parking fees \$ \_\_\_\_\_

Hangar rentals \$ \_\_\_\_\_

Terminal space rent \$ \_\_\_\_\_

Commercial concessionaire revenue (besides rent)

\$ \_\_\_\_\_

Other sources (please specify) \$ \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

3. Please provide the following 2001 activity data for your airport:

**Commercial Service (both air carrier and commuter)**

Operations \_\_\_\_\_

Enplanements \_\_\_\_\_

**General Aviation Activity**

Local Operations \_\_\_\_\_

Itinerant Operations \_\_\_\_\_

Military Operations \_\_\_\_\_

Based Aircraft \_\_\_\_\_

Tons of Air Cargo Shipped  
\_\_\_\_\_

4. Approximately what percentage of your general aviation operations consists of business/corporate aviation activity? \_\_\_\_\_%

5. Please attach an inventory list of all aircraft based at your airport, including N-numbers.

6. Please identify any air taxi and charter operators at your airport. If available, please provide contact information.

**Air Taxi (Firm and Contact)**

**Charter (Firm and Contact)**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

7. **Besides those listed above in Question 5, please list all tenants and businesses located at your airport. In addition, please list any local businesses of which you are aware that rely on your airport. If available, please include contact information.**

<u>Company Name</u>	<u>Type of Firm</u>	<u>Contact</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

8. Please report how much your airport spent for capital improvements in 2001:  
\$ \_\_\_\_\_ for capital improvements
9. Please list the total wages paid to all Vermont employees reported in **Question 1**.  
\$ \_\_\_\_\_ in total payroll
10. Besides payroll and capital improvements, please estimate how much your airport spent for all other operating expenses in 2001:  
\$ \_\_\_\_\_ in other operating expenses
11. Please estimate the taxes paid by the airport to your locality and to the state of Vermont:  
\$ \_\_\_\_\_ in local and state taxes

12. How were these expenditures distributed among the firms that supplied your airport? (just a rough estimate, according to your experience and judgment):

	<u>Firms In Vermont</u>	<u>Firms Outside Vermont</u>
Operating Materials (Working Cap.)	(\$ or %) _____	(\$ or %) _____
Services	(\$ or %) _____	(\$ or %) _____
Capital Equipment	(\$ or %) _____	(\$ or %) _____
Construction labor	(\$ or %) _____	(\$ or %) _____
Other Expenditure	(\$ or %) _____	(\$ or %) _____

*If available, please provide a copy of your most recent annual report. We would also appreciate a copy of any past studies conducted concerning the economic impact of your airport.*

13. This study is also concerned with the many qualitative benefits that airports provide the communities they serve, which are often not measurable in dollar terms. As an airport manager, you have a unique perspective on the ways in which your airport supports the local quality of life by contributing to the health, safety, recreation, and economic well-being of your community.

Please check all applicable activities/attributes at your airport.

- |  |  |
|--|--|
| <input type="checkbox"/> Recreational flying and/or parachuting                    | <input type="checkbox"/> Shipping of perishable goods        |
| <input type="checkbox"/> Ballooning  | <input type="checkbox"/> Model aircraft flying               |
| <input type="checkbox"/> Pres. of open space/wetlands/ woodlands                   | <input type="checkbox"/> Agricultural spraying               |
| <input type="checkbox"/> Career training / Education                               | <input type="checkbox"/> Freight / Cargo activity            |
| <input type="checkbox"/> Search & Rescue   | <input type="checkbox"/> Traffic / News reporting            |
| <input type="checkbox"/> Flight training   | <input type="checkbox"/> Corporate / Business activity       |
| <input type="checkbox"/> Emergency medical aviation                                | <input type="checkbox"/> Environmental patrol                |
| <input type="checkbox"/> Gateway for VIP / High profile visitors                   | <input type="checkbox"/> Aerial photography / Surveying      |
| <input type="checkbox"/> Staging area for community events                         | <input type="checkbox"/> Museums                             |
| <input type="checkbox"/> Aerial inspections  | <input type="checkbox"/> Police / Law enforcement            |
| <input type="checkbox"/> Aerial advertising / Banner towing                        | <input type="checkbox"/> Location for community facil./util. |
| <input type="checkbox"/> Promotional activities i.e., open houses, air shows, etc. | <input type="checkbox"/>                                     |

Airport regularly services public charters

Other (please describe)

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14. Please provide very brief descriptions (ex., "Chnl 8 news helicopter" or "Ann'l June Air Show") regarding the above checked activities:

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15. In your opinion, are there any acute infrastructural constraints that are limiting actual or potential airport users from their desired use of your airport?

- Inadequate airport facilities                       Inadequate road access to airport

If so, please comment:

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16. Has your airport felt a discernible impact from the September 11, 2001 terrorist attacks?

- Yes                       No

If so, please comment:

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17. Has your airport felt an impact from the on-going 'aviation insurance crisis' (the recent sudden jump in price or non-availability of general aviation insurance)?

Yes

No

If so, please comment, especially on any recent increases in your insurance premiums, and any measures you have taken in response:

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The Vermont Agency of Transportation is committed to working with publicly and privately-owned airports to ensure that the state maintains a first-class aviation infrastructure. In this regard, we would greatly appreciate your comments or suggestions about how VAOT might better serve your needs. Please use the space below:

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If you have any concerns or additional information you would like to provide regarding this survey, please contact:

Johnathan Mathiesen  
Senior Analyst  
SH&E  
One Main St.  
Cambridge, MA 02142  
617-225-2800 ext. 172  
[jmathiesen@sh-e.com](mailto:jmathiesen@sh-e.com)

***Thank you for your time and cooperation. Your participation is crucial to the success of this study.***



## AIRPORT TENANTS SURVEY

March 14, 2002

Dear Vermont Airport Tenant,

The State of Vermont recently commissioned a study to assess the value of Vermont airports to their communities and to the state. As you know, airports provide a wide range of benefits, such as stimulating tourism, facilitating transport of goods, an array of positive quality-of-life impacts, as well as supporting on-airport organizations and businesses.

An important part of this study involves surveying the Vermont aviation community as comprehensively as possible. This Airport Tenant Survey is intended to gain an understanding of the economic engine that aviation-dependent businesses represent, as well as their contribution to the health, safety, and recreation of Vermonters.

Please take a few minutes to complete this survey. You will find general questions about your operations, but also space to discuss your perspective on current aviation issues such as the medium- and long-term impact of the events of September 11<sup>th</sup> 2001, and the ongoing general aviation insurance crisis.

Your participation is crucial to the success of this study. *Your answers to these questions will be held in strict confidence*, and the data resulting from the study will be published in an aggregated form that does not reveal firm-specific information.

Should you have questions about the study or concerns regarding this survey, please contact Scott Bascom, Multi-modal Planning Coordinator at The Vermont Agency Of Transportation (VAOT) (802)-828-5748. You may also contact Christina Cassotis or Johnathan Mathiesen of SH&E, Inc., the lead consultant on the study, at (617)-225-2800.

VAOT thanks you for your time and cooperation.

Sincerely,

Scott Bascom  
Multi-modal Planning Coordinator,  
VAOT



# AIRPORT TENANTS SURVEY

## 1. Airport Information

*Please verify the following information:*

Airport at which your business is located: \_\_\_\_\_

Business Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

## 2. Aviation Activity

*Please identify all of the activities that describe your business at the airport:*

- Certificated Passenger Airline
- Certificated Cargo Airline
- Air Taxi
- Aircraft Charter
- Baggage and/or Ground Handling
- Corporate Flight Operations
- Other Transport Activities: \_\_\_\_\_
- Flight Instruction

**Part 61:**     Yes    No

**Part 141:**    Yes    No

- Aerial Sight Seeing and/or Tours
- Aerial Advertising, Banner Towing, Etc.
- Agricultural Spraying
- Aircraft Leasing and/or Rental
- Aircraft Sales

- Aircraft Part Sales
- Airframe Maintenance Type(s): \_\_\_\_\_
- Actf. Eng. Maintenance Type(s): \_\_\_\_\_
- Aircraft Hangars and/or Tie-downs:
  - Traditional Hangars: Space for \_\_\_\_\_ aircraft
  - T-Hangars: Space for \_\_\_\_\_ aircraft
  - Tie-down positions: Space for \_\_\_\_\_ aircraft
- Sales of Aviation Gasoline
- Self-Fueling of Aviation Gasoline
- Sales of Aviation Jet Fuel
- Self-Fueling of Aviation Jet Fuel
- Airport Security
- Airport Management
- Facility Maintenance (custodial functions, grounds-keeping)
- Food and Beverage
- Retail
- Rental Cars
- Aircraft Insurance, Financing or Consulting Services
- Government Agency
- Other Business (Please Specify: \_\_\_\_\_)

**3. Employment**

How many people did your operations at this airport employ in 2001?

Full-time employees: \_\_\_\_\_

Part-time employees: \_\_\_\_\_

**4. Operating Expenditures**

Please report the total wages paid to all employees at this airport:

\$\_\_\_\_\_ in total payroll

Besides payroll, please estimate how much your business spent for all other operating expenses in 2001:

\$\_\_\_\_\_ in non-payroll operating expenses

**5. Gross Sales**

Please estimate the gross sales of your business at this airport:

\$ \_\_\_\_\_ in gross sales

**6. Other Information**

This study is also concerned with the many qualitative benefits that airports provide the communities they serve, that may not be measurable directly in dollar terms. As an airport manager, you have a unique perspective on the ways in which your airport supports the local quality of life by contributing to the health, welfare, safety, and economic well-being of your community.

Please check all applicable activities/attributes at your airport.

- |  |  |
|--|--|
| <input type="checkbox"/> Recreational flying and/or parachuting                    | <input type="checkbox"/> Shipping of perishable goods    |
| <input type="checkbox"/> Ballooning  | <input type="checkbox"/> Model aircraft flying           |
| <input type="checkbox"/> Pres of open space/wetlands/woodlands                     | <input type="checkbox"/> Agricultural spraying           |
| <input type="checkbox"/> Career training / Education                               | <input type="checkbox"/> Freight / Cargo activity        |
| <input type="checkbox"/> Search & Rescue   | <input type="checkbox"/> Traffic / News reporting        |
| <input type="checkbox"/> Flight training   | <input type="checkbox"/> Corporate / Business activity   |
| <input type="checkbox"/> Emergency medical aviation                                | <input type="checkbox"/> Environmental patrol            |
| <input type="checkbox"/> Gateway for VIP / High profile visitors                   | <input type="checkbox"/> Aerial photography / Surveying  |
| <input type="checkbox"/> Staging area for community events                         | <input type="checkbox"/> Museums                         |
| <input type="checkbox"/> Aerial inspections  | <input type="checkbox"/> Police / law enforcement        |
| <input type="checkbox"/> Aerial advertising / Banner towing                        | <input type="checkbox"/> Loc. for community facil./util. |
| <input type="checkbox"/> Promotional Activities i.e., open houses, air shows, etc. |  |
| <input type="checkbox"/> Airport regularly services public charters                |  |
| <input type="checkbox"/> Other (please describe)                                   |  |

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7. Are there any infrastructure inadequacies that are constraining your business from your full desired use of the airport?

Inadequate airport facilities

Inadequate road access to airport

If so, please comment:

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8. Has your business felt a discernible impact from the September 11 2001 terrorist attacks?

Yes

No

If so, please comment:

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9. Has your business felt an impact from the on-going 'aviation insurance crisis' (the recent sudden jump in price or non-availability of general aviation insurance)?

Yes

No

If so, please comment:

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If you have any concerns or additional information you would like to provide regarding this survey, please contact:

Johnathan Mathiesen  
Senior Analyst  
SH&E  
One Main St.  
Cambridge, MA 02142  
617-225-2800 ext. 172  
[jmathiesen@sh-e.com](mailto:jmathiesen@sh-e.com)

***Thank you for your time and cooperation. Your participation  
is crucial to the success of this study.***



## AIRPORT VISITORS SURVEY

Dear Vermont Visitor,

The State of Vermont recently launched a study to measure the value of Vermont airports to their communities and to the state. Airports provide a wide range of benefits, such as stimulating tourism, facilitating transport of goods, an array of positive quality-of-life impacts, as well as supporting on-airport activities.

An important part of this study involves surveying airport users. This Airport Visitor Survey is intended to gain an understanding of the economic benefit that visitors contribute to the state.

Please take a few minutes to complete this survey. Your participation is deeply appreciated and crucial to the success of this study. *Your answers to these questions will be held in strict confidence.*

Should you have questions about the study or concerns regarding this survey, please contact Scott Bascom, Multi-modal Planning Coordinator at The Vermont Agency Of Transportation (VAOT) (802)-828-5748. You may also contact Christina Cassotis or Johnathan Mathiesen of SH&E, Inc., the lead consultant on the study, at (617)-225-2800.

VAOT thanks you for your time and cooperation.

Sincerely,

Scott Bascom

Multi-Modal Planning Coordinator  
Vermont Agency of Transportation

1. Please identify the airport where you received this survey: \_\_\_\_\_

2a. Are you:     Arriving         Departing

b. If you are traveling on a commercial airline flight, which airline did you fly?  
\_\_\_\_\_

c. If you are traveling on a private aircraft, how many people, including the pilot, were/will be traveling on your plane? \_\_\_\_\_

3. Is your trip for business purposes, personal travel, vacation, or a convention?

Business     Personal     Vacation     Convention

4. If your trip is business-related, please check the categories of your business, as well as that of any business you are visiting in Vermont.

**Your  
Business**

**Business You  
Are Visiting**

- |                          |                          |   |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | Agriculture, Forestry, Fishing                    |
| <input type="checkbox"/> | <input type="checkbox"/> | Mining  |
| <input type="checkbox"/> | <input type="checkbox"/> | Construction                                      |
| <input type="checkbox"/> | <input type="checkbox"/> | Transportation / Communication / Public Utilities |
| <input type="checkbox"/> | <input type="checkbox"/> | Manufacturing                                     |
| <input type="checkbox"/> | <input type="checkbox"/> | Professional services                             |
| <input type="checkbox"/> | <input type="checkbox"/> | Wholesale Trade                                   |
| <input type="checkbox"/> | <input type="checkbox"/> | Retail Trade                                      |
| <input type="checkbox"/> | <input type="checkbox"/> | Business Services                                 |
| <input type="checkbox"/> | <input type="checkbox"/> | Financial / Insurance / Real Estate               |
| <input type="checkbox"/> | <input type="checkbox"/> | Government  |

What is the major product or service provided by your company?

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What is the major product or service provided by the company you are visiting?

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5. **If traveling on business:** The survey staff understands that corporate security policy or business considerations may prevent you from revealing information about your travel. If possible, however, please provide the following information. Once again, all survey responses will be held in strict confidence.

***Your Company:***

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Name

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Address

***Company You Are Visiting:***

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Name

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Address

6. How many nights did you or will you spend in Vermont during this trip? \_\_\_\_\_

If staying one night or more, please indicate the type of lodging:

Commercial lodging (Hotel/motel, B&B, short-term condo rental) or

Residence

7. Approximately how much money did you or will you spend during this trip on each of the following items?

(Please list **only** expenditures made inside Vermont; if traveling as a family, please estimate the total expenditures made by everyone)

Lodging	_____
Food & beverage	_____
Rental Car	_____
Entertainment	_____
FBO Services (fuel, maintenance, etc.)	_____
Other	_____
Total	_____

8. If traveling as a family, how many people are traveling with you? \_\_\_\_\_

9. How many times per year do you fly into this particular airport? \_\_\_\_\_

What would you or your business do if this airport were no longer available to you (e.g., use another airport, curtail travel to or operations in Vermont, *etc.*)?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

10. Do you fly to other Vermont airports on a regular basis?  Yes  No

*if Yes, please list the Vermont airports and the number of your annual trips.*

<u>Airport Name or Identifier Code</u>	<u>Annual Trips</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

11. Do you find road access to the airport to be adequate?

Yes

No

\_\_\_\_\_  
\_\_\_\_\_

12. Please briefly describe how Vermont airports benefit you or your business.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

13. **This question pertains to general aviation pilots only:**

Where is your aircraft based?

\_\_\_\_\_  
Airport Name or Identifier Code                      City    State

14. If the airport named in question 13 is a Vermont airport, do you find the airport facilities adequate for your desired use of them?

Yes

No

If no, please describe the inadequacies, including airside and ground access issues:

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If you have any concerns or additional information you would like to provide regarding this survey, please contact:

Johnathan Mathiesen  
Senior Analyst  
SH&E  
One Main St.  
Cambridge, MA 02142  
617-225-2800 ext. 172  
[jmathiesen@sh-e.com](mailto:jmathiesen@sh-e.com)

***Thank you for your time and cooperation. Your participation is crucial to the success of this study.***